



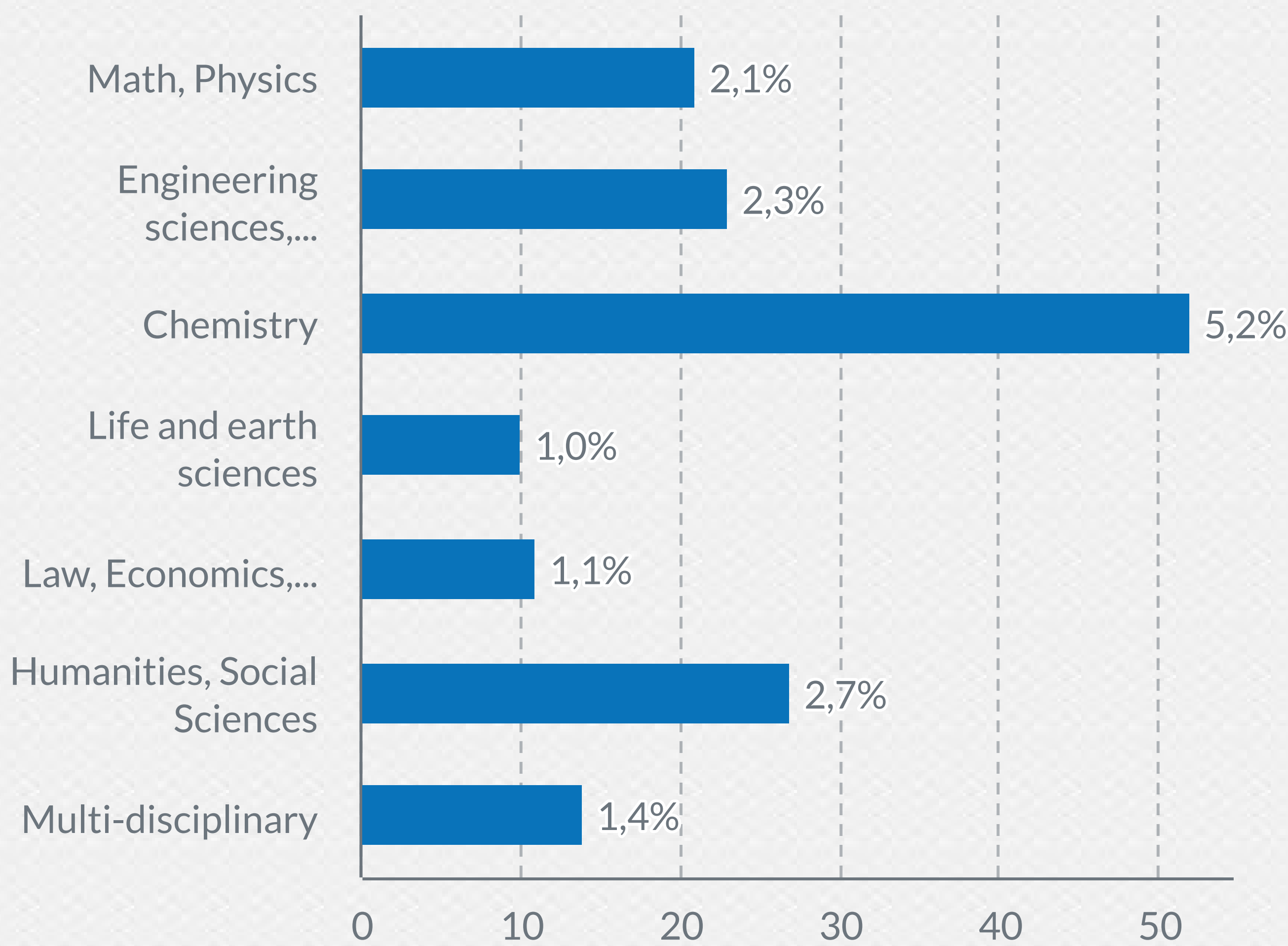
The CAREER project has highlighted the adequacy between the skills developed by PhDs and the skills needed by employers.

PhDs working in management occupy C-level positions, vital to the smooth running of the organization they lead.

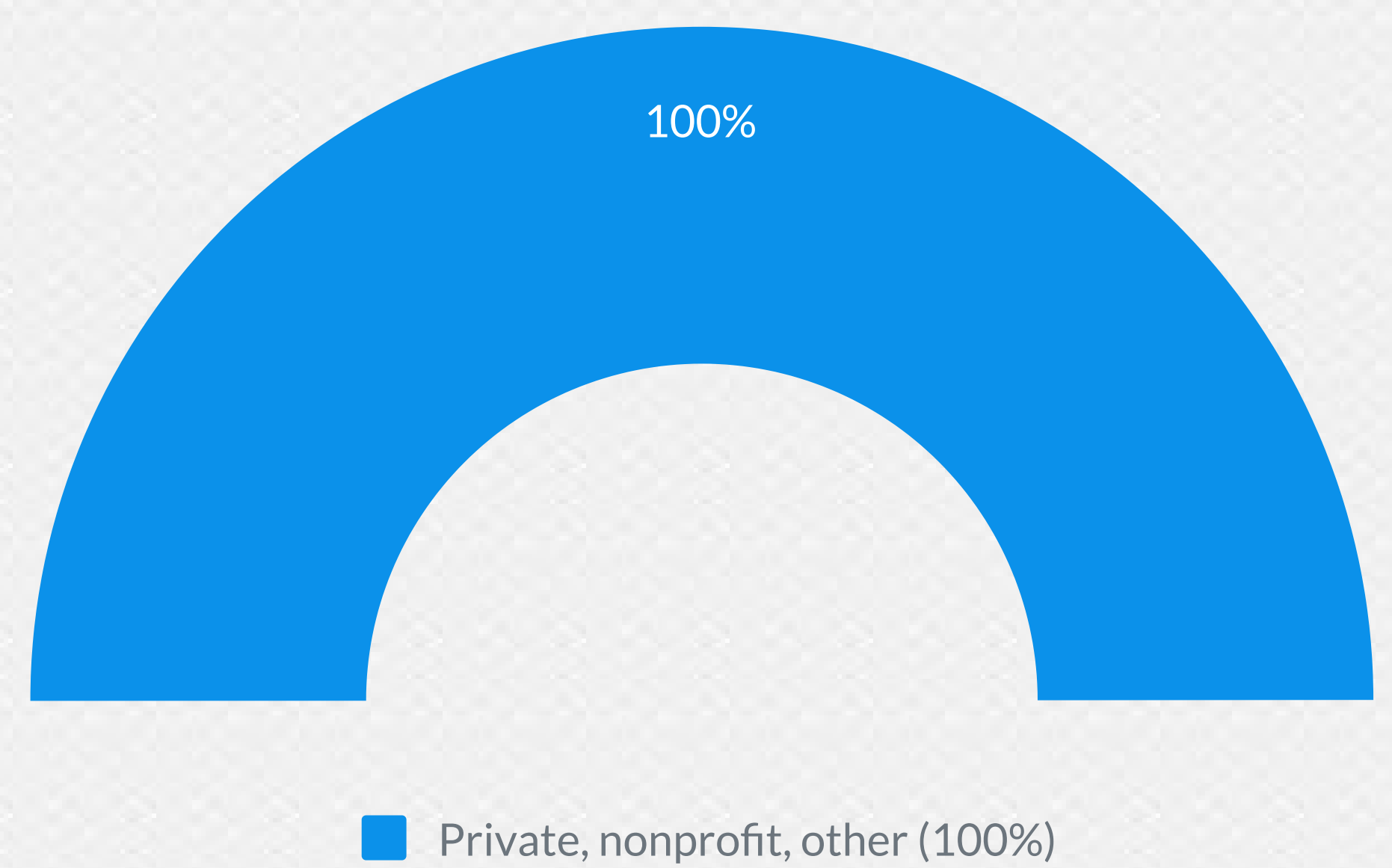
Positions mentioned by respondents:

- Chief Executive Officer
- Deputy General Manager
- Company manager
- Associate Director
- Manager
- Chief Operations Officer

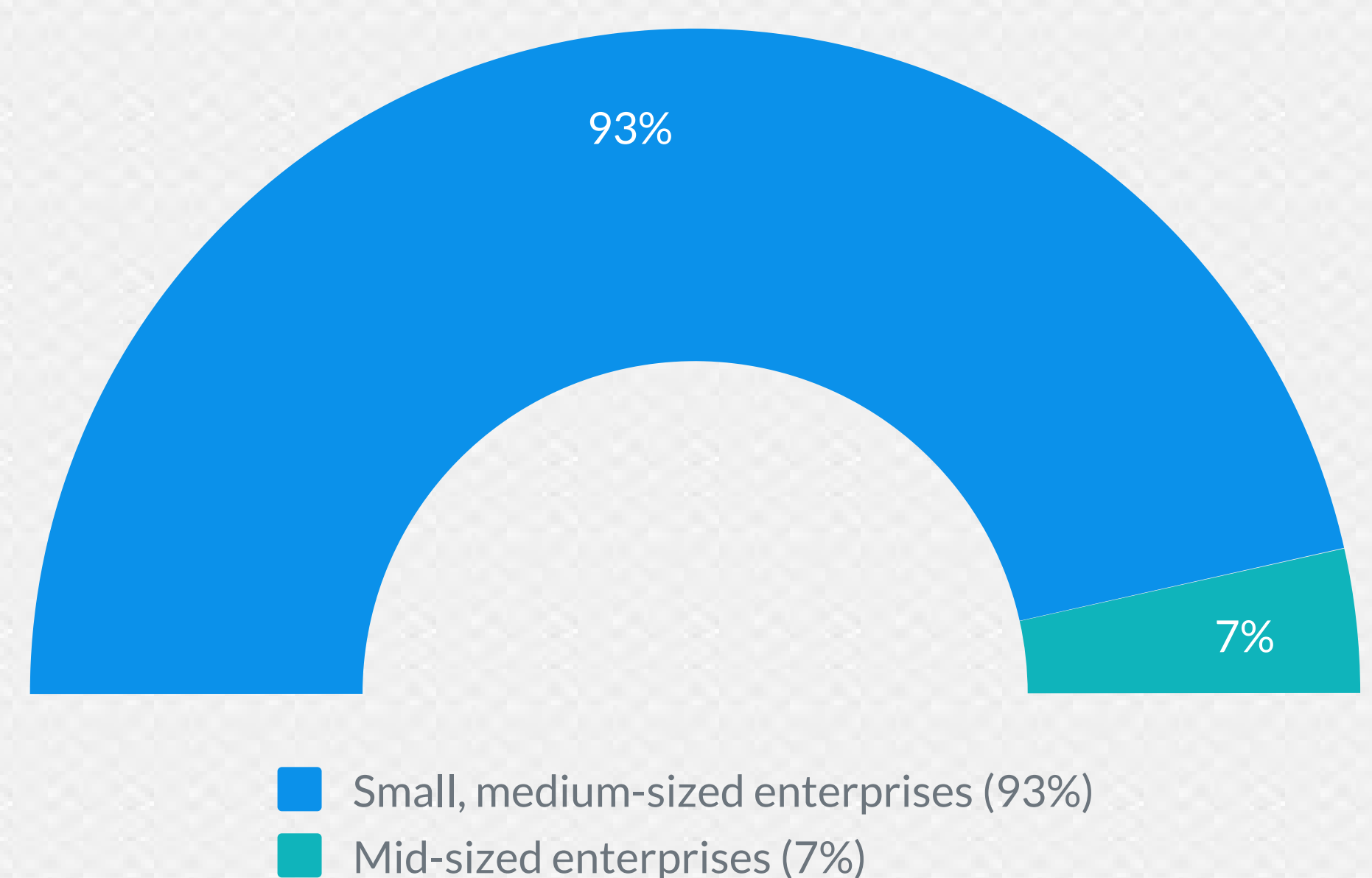
Distribution of PhDs in management jobs by research discipline



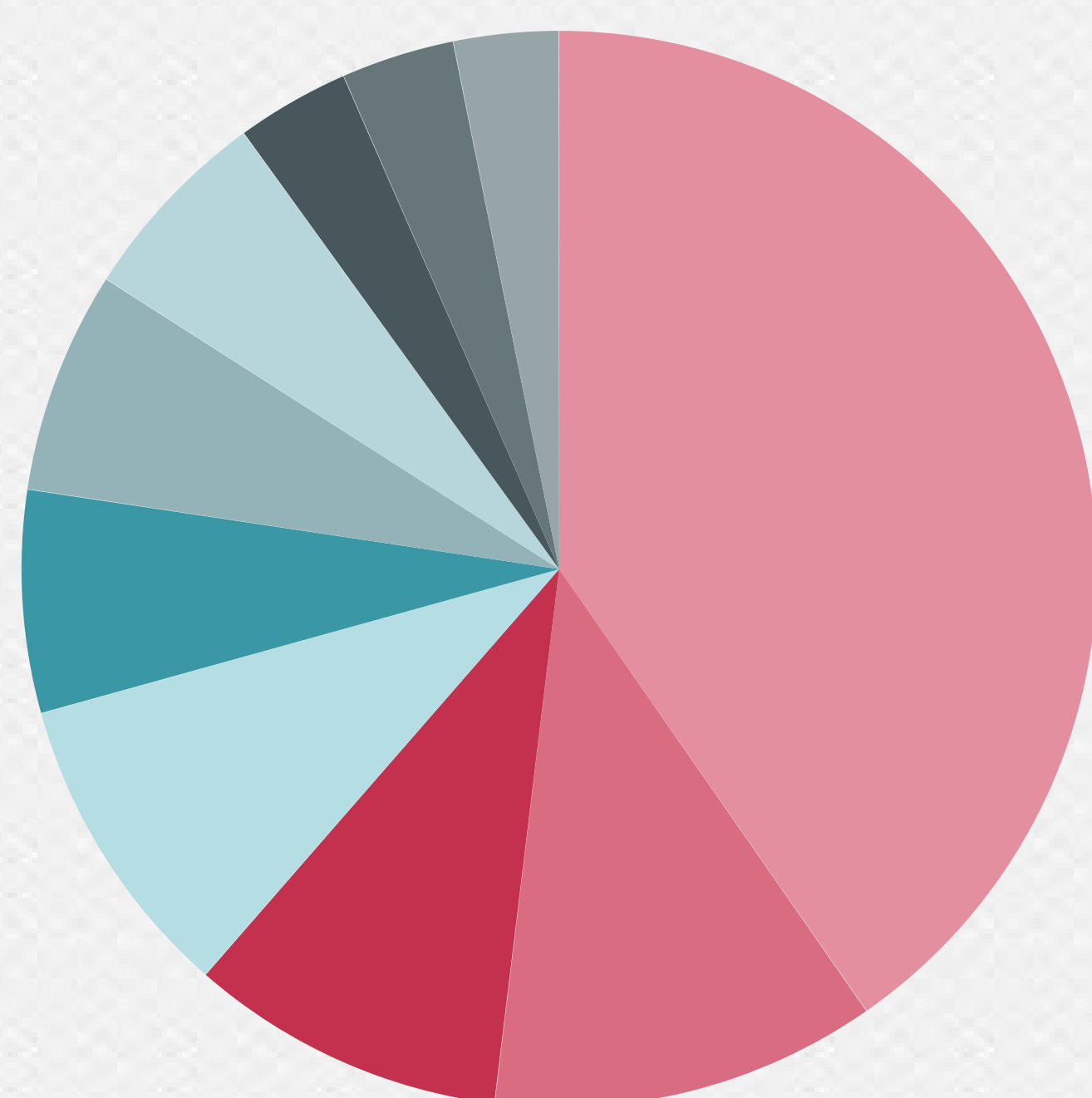
Organization type



Organization size (number of employees)

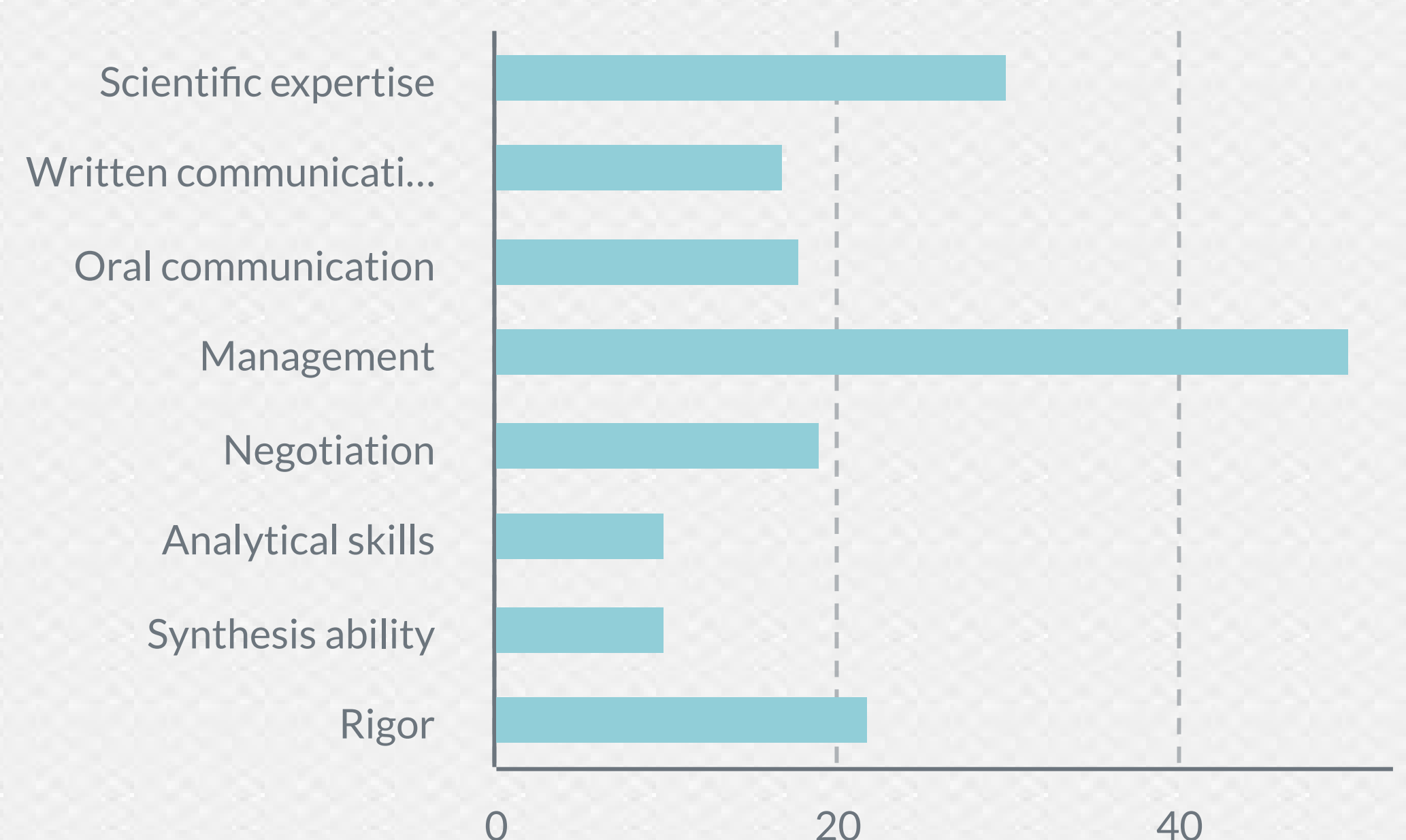


Sector of activity



- Head office activities; board of directors (40.33%)
- Education (11.61%)
- Architectural and engineering activities; control activities (9.5%)
- Scientific research and development (9.26%)
- Other specialized, scientific and technical activities (6.68%)
- Publishing (6.68%)
- Chemical industry (5.98%)
- Administrative and business support activities (3.4%)
- Programming, consulting, other computer activities (3.4%)
- Financial service activities, except insurance, pension activities (3.17%)

Key competencies



MANAGEMENT JOBS

Dr Pierre-michel Rosner CEO OF THE CIV



1/ Role and responsibilities

As head of the CIV, my main responsibility is to restructure and reposition this organization so that it can strengthen its capacity to produce expert information on social issues related to livestock farming and meat production or consumption. I am therefore coordinating, in collaboration with a team of 4 experts, the implementation of various analysis and information programs, taking into account the targets of these messages, which may be professional audiences as well as opinion leaders on societal issues.

2/ Competencies used

I think that the most important skill in my current position is transversality. I go from concerns that concern the entire economic sector from producers to consumers to very precise and specialized scientific fields. Consequently, understanding and cross-functional analysis is a key element. Listening is also very important, both to my team and to my various external contacts. I must also be pragmatic in my decision-making, i.e. be able to find the right solutions that work. This is a skill that we develop during research training, looking for concrete and operational solutions! Open-mindedness also plays an important role, it is not necessary to be in the normative scheme, there is no perfect solution or ideal method, but there are things to build and adapt while systematically taking the reality into account.

3/ Benefits of a PhD

First of all, it is probably not the most important thing, but undoubtedly, a PhD confers a scientific legitimacy towards one's interlocutors. In my current position, this is an important element, but it has also been in my other positions related to the management of socio-economic development projects. Then, more generally, during a doctoral program, one develops rigor, a strong work capacity, the ability to immerse oneself in a subject and to investigate it, as well as method. Even in professional sectors that are not linked to research or teaching, a PhD is still very useful, because they bring a particular attention to the concept and more globally to the meaning of words. We have a facility and a freedom to question our interlocutors on the meaning they give to words, which often allows to defuse misunderstandings. We were talking about legitimacy earlier, but that's exactly it: with the title of Dr., you have, in the eyes of others, the right to ask the most basic question there is!

Mini-CV

1995

PhD in Economic and Social Development - INA-PG 1995

1996- 2002

Independent consultant. Agro-economist expert. Short assignments

2002-2007

Head of the "Institutional Development" division Groupe de Recherche et d'Echanges Technologiques (GRET)

2007-2011

Independent consultant in the cooperation sector and in RSE

2012

CEO CIV (Centre d'Information des Viandes)

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